



AN ISO CERTIFIED COMPANY



TOTAL LOGISTICS SOLUTIONS





INTEGRATED LOGISTIC SERVICES

FROM THE DESK OF CEO



Omani Integrated Logistic Services SAOC (ILS) is a professionally managed home grown fully integrated 3PL company incorporated in 2008. Since then, ILS have come a long way and have set up a Pan-Oman presence and progressed to becoming Oman's leading end to end logistics solution provider. Our physical presence across key ports/airports in Oman, enable us to effectively manage our customers' logistics requirement across the country.

Our vision is to make ILS a world-class integrated logistics solution provider in GCC, leveraging on technology and operational excellence and to provide high value-added services for today's and future global businesses.

ILS focuses on delivering a comprehensive suite of Logistics solutions for the Customers in FMCG, Retail, Healthcare, High Tech, Automotive, construction, Power, Oil & Gas and Industrial verticals. We have a strong team of professionals who design with utmost care, customer specific solutions that address the challenges faced by these customers with respect to the dynamics and complexities of procedures of projects business. We are passionate about the way we develop and Implement our Process Design and take pride in our "hands on" approach to Project Management, especially when it requires heavy lift capabilities. We are continuously looking at ways and means of improving and managing our processes of Integrated Logistics. We observe a high degree of quality procedures and all our employees are well trained and conversant with the Company's HSE Policy.

A Company is known by the quality of its human assets. At ILS, we are a team of young qualified professionals with the right mix of experience, who are enthusiastic and energetic to share their experience towards providing cost effective and meaningful logistics solutions to their customers.

Regards

Mohammed H Al-Theeb
CEO

YOUR LOGISTICS PARTNER



Capabilities

Supply Chain Management Services

- ✓ **Analysis, Design & Optimization Consulting**
- ✓ **Information Integration**
 - Track & Trace
 - Decision Support

Lead Logistics Provider Services

- ✓ **3PL Management**
 - Information & Process Integration
 - Contracts
 - Performance
 - Financials

Origin Services

Export Management

International Transport Management

Import Management

Destination Services

Distribution Center Services

Outbound Logistics

Origin Services

- ✓ P.O. Management
- ✓ VMI / Kitting
- ✓ Consolidation Programs
- ✓ Freight Forwarding
- ✓ Origin Transportation
- ✓ Cargo Booking

Int'l Trans. Management

- ✓ NVOCC
- ✓ Air Freight Forwarder
- ✓ Sea-Air
- ✓ Intercontinental Truck & Rail

Destination Services

- ✓ Inter-modal Transportation
- ✓ Trucking & Rail
- ✓ Domestic Air Freight
- ✓ Cross Docking & MIT
- ✓ DC Bypass Programs

Outbound Logistics

- ✓ Transportation Management
- ✓ Freight Audit & Pay
- ✓ Contract Carriers
- ✓ Track & Trace

Export Management

- ✓ Inspection Services (SGS)
- ✓ Export Documentation
- ✓ Export Compliance

Import Management

- ✓ Customs House Brokerage
- ✓ Duty Drawback
- ✓ Deconsolidation
- ✓ Local Transportation

D.C. Services

- ✓ Store / Pick / Pack / Ship
- ✓ Light Assembly
- ✓ VMI / Kitting
- ✓ In-bond Operations
- ✓ Returns Management
- ✓ Value Added Services

WAREHOUSE MANAGEMENT SERVICES



Warehouse

At ILS, we offer cost effective solutions to our customers in the management of their logistics requirements. We help our clients deal with the challenges of warehouse capacity, staff numbers, skills and training, equipment and industrial compliance in the management of their total logistics requirements.

The business - operates modern facilities that are geared to handle varying sizes of products, from small to large. This facility caters to the needs of both short and long term storage, as well as overflow requirements. ILS is uniquely placed in the industry through the ownership of these state of the facilities.

We have a complete range of warehousing and distribution services. Our facilities blend modern systems and equipment with industry-best-practices to lower our customers' warehousing and distribution costs, while increasing their service levels meeting varied market requirements

The warehouses are enabled to store perishable items, as these warehouses have chambers which can be maintained "Between 0° centigrade to minus 20° centigrade".

Our Warehouses are geared to offer several Value Added Services tailor made to suite the customer requirements.

We offer:

- Cross-docking facilities to customers with very high inventory turnaround
- Labeling boxes as per requirement of the customer
- Sorting, unpacking and repacking, reweighing of cartons/boxes
- Adding usage instructions to cartons and individual boxes
- Shelf life management
- Any kind of promotion-focused services
- Distributing point-of-sale displays
- Co-packing advertising material to the product package
- Shipping of promotion materials
- Time-focused service just-in-time
- Reverse logistics
- Spare parts distribution
- Order processing
- Invoicing

In addition to above, ILS offers value-added services such as kitting, tagging, bar coding, pre-delivery inspection, repairs & damages collection, and waste disposal management.

TRANSPORT MANAGEMENT SERVICES



4684YM
TGS 19.400

ILS

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ILS can offer both nation-wide and local transportation services. Our own fleet is complemented with our extensive market knowledge, which enables us to source quality vehicles from the large reliable and tested vendor base we have maintained. We have a proven product for 'Last Mile Deliveries'.

At ILS we understand how important transportation services to the needs of the customers. We strongly believe that :

- By moving goods from locations where they are sourced to locations where they are demanded, transportation provides the essential service of linking a company to its suppliers and customers.
- Transportation is an essential activity in the logistics function, supporting the economic utilities of place and time.
- Place utility infers that customers have product available where they demand it.
- Time utility suggests that customers have access to product when they demand it.
- By working in close collaboration with inventory planners, we are continuously seeking to ensure that the business has product available where and when customers need it. Transportation is sometimes to blame for a company's inability to properly serve customers. We have KPI's in place to ensure that there are no late deliveries which could potentially become a source of service problems and complaints for our customers.
- We take utmost care so that Products are not damaged while in transit.
- It is important to deliver the right product, at the right time, at the right place and at the right price. The cost of transportation can sometimes determine whether a customer transaction results in a profit or a loss for the business, depending on the expense incurred in providing transportation for a customer's order. Hence right price is something we are always seeking to offer to all our customers.

PROJECT MANAGEMENT SERVICES



Our Project forwarding division is well known in Oman for its innovative approach and ability to offer cost-effective solutions. Project forwarding has always been time sensitive. We believe, delays in execution of projects could result in:

- Substantial cost impact
- Working with shorter lead times
- Increased labour requirements to complete the projects

To ensure a safe, on-time and incident-free shipment deliveries, ILS pre-plans successful project implementation by:

- Conducting a detailed country-specific port, route and bridge surveys before shipment arrival.
- Preparing site reports to identify challenges and manage them in advance and not wait for shipments to arrive.

- Conclude all business arrangements with our partners and carriers.
- Preparing lift plans and tie-down recommendations.
- Analyzing the shipment to determine whether odd dimensions and weight per piece can be reduced, which may allow us to expand carrier and routing options and to minimize transport and handling costs.
- Providing on-site representation during loading and unloading.

ILS manages all break bulk and ODC with support from local community service providers. ILS has in place business arrangements with Partners for Heavy Lift Cargo Movement. At ILS, we have always ensured and put all our efforts to eliminate or reduce Hazards to ALARP by preparing a “Method Statement - Full Operational / Procedure Module”.

FREIGHT MANAGEMENT SERVICES



ILS, through its extensive global network, can offer solutions on international freight movements for both air and sea. We have the necessary licenses and a major presence in all the port cities, managed by a team of experience and qualified professionals. We can also offer Stevedoring and Barging services between ports in Oman, which can value-add to importers/exporters in a significant way.

Being an International Freight Forwarder, we are able to offer customers a fully integrated door-to-door solution, with the utilization of a through negotiable bill of lading. Our freight processes and customs clearances are automated wherever possible, to maximize operating efficiency. Experience in handling and clearing cargo from large organisations such as KFC, Carrefour, Oman Dry Cargo, Oman OIL and few others. We have always managed the expectations of our customers successfully.

Our International freight services has two major components:

Air Freight offers :

- Direct Back to Back Air Transport Services with Major Airlines
- Consolidation Services on weekly basis
- Dangerous Goods Management
- Perishables and time critical shipments

Sea freight services include:

- Full Containers Load (FCL) services
- Less than Container Load (LCL) Consolidations from major ports
- N.V.O.C.C
- Stevedoring
- Inland Coastal shipping between Sohar-Duqum-Salalah

OUR STRENGTHS



AN ISO CERTIFIED COMPANY

By selecting ILS, ISO certification is a benchmark that gives customer the assurance that, you are choosing a more effective management team dedicated to continuous improvement.

The direct benefits that you will see includes:

- Cost effective solution through efficiency improvement
- Corrective & Preventive actions that stops the repeated errors.
- Visibility & Control of your product
- Committed & Responsive Management Team
- Quality Audits, Feedback sessions and Training programs.
- Overall Customer service assured.



CUSTOMER TRANSITION & INTEGRATION

We at ILS strongly believe in Key account Management, so that we have a designated person within the organisation who from the outset is the single point of contact between the customer and ILS. His or her role will be to continuously manage the expectations of the customer. Outlined below is the process.

WHAT WE DO

Systematic Transition Management for customer account transfer.

Dedicated Project Manager forms matrix project team.

Balanced project team composition to manage transition and integration.

Long-term involvement to assure business integration through several Continuous Improvement programs.

WHAT YOU SEE

Smooth Transition

Uninterrupted Services

Timeliness

Everything taken care of

Competent people

Commitment

Continuous improvement

Innovative solutions



YOUR PEACE OF MIND IS VERY IMPORTANT TO US

SIX DRIVERS OF FULFILLMENT EXCELLENCE

FULFILLMENT EXCELLENCE

Optimization

- Implement new tools and processes
- Eliminate inefficiencies
- Leverage cost savings across communities

Connectivity

- Standardize applications and platforms
- Foster many-to-many collaboration
- Enable trade exchange

Execution

- Improve transportation, distribution, inventory and order management
- Expedite financial settlements
- Measure performance results

Collaboration

- Share real-time data with key customers, suppliers and partners
- Align individuals and organizations
- Standardize processes and practices

Speed

- Increase responsiveness
- Improve adaptability
- Access information in real time

Visibility

- Track inventory flow
- Update order status in real time
- Manage incidents

OUR INVESTORS



OUR BUSINESS ASSOCIATES



OUR CUSTOMERS





Omani Integrated Logistics Services SAOC

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